

POWER MENTORING



This guide is for occasional mentoring or as you mentor team members who are deeper in your organization. Rate yourself in each area on a scale of 1 to 10 (1=low to 10=high).

Where is your mastery?

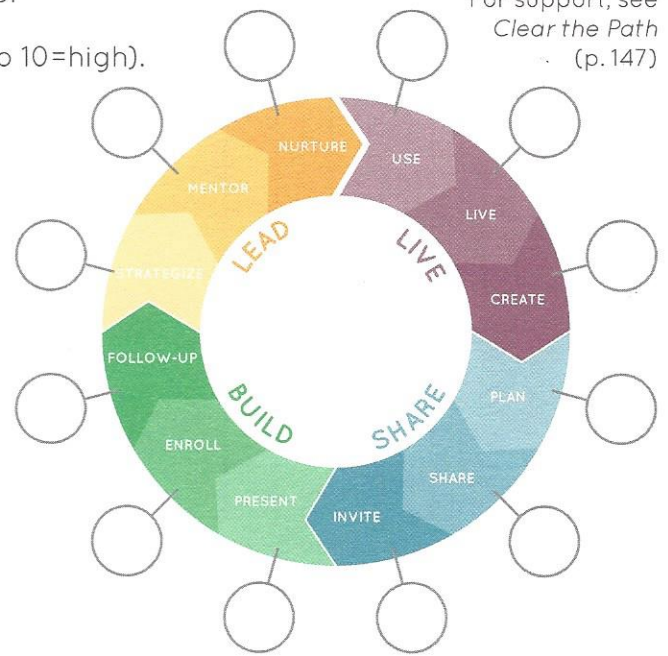
For support, see *Clear the Path* (p.147)

Where is your belief?



Belief Levels

*For support, see *Build Your Belief* (p.164)



Are you living the Success Habits?

DAILY

- Use the product
- Personal development
- Reach out to:
 - 2 Contacts
 - 2 Customers
 - 2 Builders

WEEKLY

- Give 2+ presentations (class or one-on-one)
- Learn through Wellness Education
- Engage in team call
- Be mentored
- Mentor your key builders

MONTHLY

- Place 125+ LRP order
- Attend Monthly Training
- Use *Strategic Planner*

ANNUALLY

- Attend Convention
- Attend Spring Retreat
- Engage in Regional Events
- Enjoy Incentive Trip

OVERALL

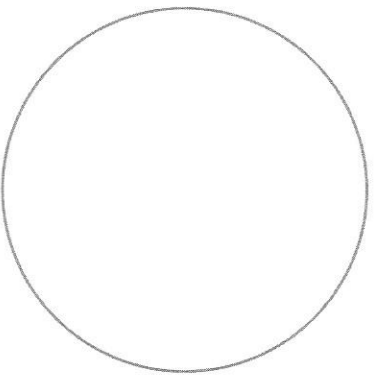
- I am authentic
- I am full of certainty
- I am feeling fulfilled
- I enjoy my dōTERRA business
- My business is thriving
- I'm reaching and meeting the needs of my target market

Answer the following:

- 1 What is working in your dōTERRA business? Where are you thriving? _____
- 2 Are you showing up as the CEO of your dōTERRA business? How? _____
- 3 Where would you like your dōTERRA business to be? Rank? Size? Income? _____
- 4 What is the gap between where you are now and where you want to be? _____
- 5 What is your biggest obstacle? _____
- 6 What is your commitment to reaching your goals? Rate on a scale of 1 to 10: _____
- 7 How are you going to get there? _____
- 8 What assistance do you desire? _____



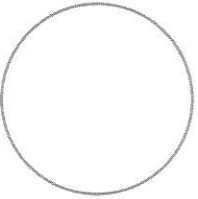
Use this as your vision board to set your sights on high. Fill in names and strengths on lines. Fill in actual volume from the previous month in circles.



Diamond: _____

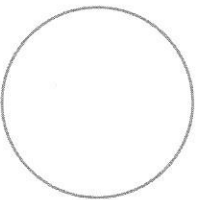
My Strengths

Your Why: _____



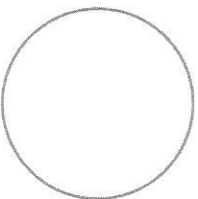
Silver: _____

Strengths



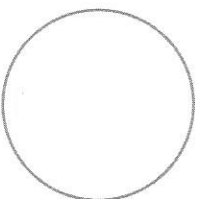
Silver: _____

Strengths



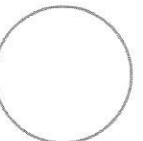
Silver: _____

Strengths

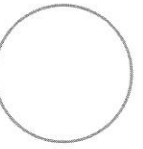


Silver: _____

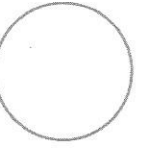
Strengths



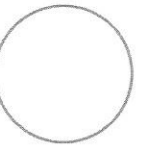
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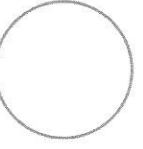
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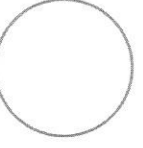
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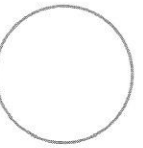
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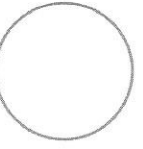
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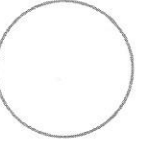
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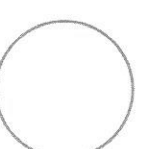
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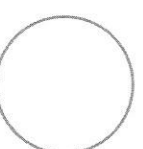
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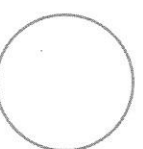
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