


# Elite Builder Worksheet

**An Elite organization consists of 3,000 OV**

## 1. Find the number of classes you need to hold next month to reach Elite

<p>Add up all scheduled LRP volume on your team and enter the total into Box 1. </p> <p>a. Log in to mydoterra.com and click on <i>Consultant Services</i> -&gt; <i>Genealogy</i> -&gt; <i>Graphic Tree</i>.</p> <p>b. Mouse over each circle and square to view smart tags showing pending LRP orders.  <small>Circle = LRP template of 100 PV or more   Square = LRP template less than 100 PV   Triangle = No LRP (can't predict volume)</small></p> <p>c. Add up all LRP orders set for the next calendar month. (if template has not changed, use amount from current month)</p>	<div style="border: 1px solid black; width: 40px; height: 40px; margin: 0 auto; display: flex; align-items: center; justify-content: center;">1</div>
<p>Subtract Box 1 from 3000 to find remaining OV required to reach Elite. If negative, enter 0.</p>	<div style="border: 1px solid black; width: 40px; height: 40px; margin: 0 auto; display: flex; align-items: center; justify-content: center;">2</div>
<p>Divide Box 2 by 500 (the average volume per class) to find # of classes required. (round up to the nearest whole number)</p>	<div style="border: 1px solid black; width: 40px; height: 40px; margin: 0 auto; display: flex; align-items: center; justify-content: center;">3</div>

## 2. Identify all Builders and Sharers that will work with you to hold classes next month

1.	5.
2.	6.
3.	7.
4.	8.

## 3. Schedule the number of classes shown in Step 1, Box 3 by the 3rd Friday of next month

Date _____ Time _____	Date _____ Time _____	Date _____ Time _____
Host _____	Host _____	Host _____
Presenter _____	Presenter _____	Presenter _____
Date _____ Time _____	Date _____ Time _____	Date _____ Time _____
Host _____	Host _____	Host _____
Presenter _____	Presenter _____	Presenter _____

## 4. Set incentives for each Builder or Sharer that will motivate them to reach their goals

1.	5.
2.	6.
3.	7.
4.	8.

**Notes:**

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